

- ✓ KPS is a **leading consulting partner** when it comes to implementing **SAP for Retail solutions** and the **SAP for Fashion Management** application, with an impressive number of successful projects and reference clients in both sectors.
- ✓ KPS is a **long-standing SAP Partner** that boasts **outstanding references** and **extensive experience with SAP**

Grocery Retailing Market

- ✓ Fierce predatory competition
- ✓ Pressure by changing market conditions
- ✓ Market dominated by discount models
- ✓ Alternate channels increasingly becoming available

Fashion Retailing Market

- ✓ Shorter collection cycles that have to adapt to radically changing customers' purchasing behavior
- ✓ Cooperation transformation between retailers and manufacturers by verticalization
- ✓ Under pressure margins, rising procurement costs

Why KPS?

- ✓ Archive **greater levels of efficiency and cost optimization**
- ✓ Get comprehensive **understanding of the industry** with **proven methodological approach**
- ✓ **Reduce complexity** and support in **achieving your goals faster**: speed is a critical factor in today's market.
- ✓ **Extensive experience** of the complex interdependencies **between processes, technologies and organization** itself

LIDL

Currently the largest SAP for Retail on HANA project

Implemented Solution:

SAP Retail on HANA

Hugo Boss

Relationship of more than 10 years

Implemented Solutions:

SAP Retail & SAP Fashion Management