

## INNOVATE – Don't Renovate!

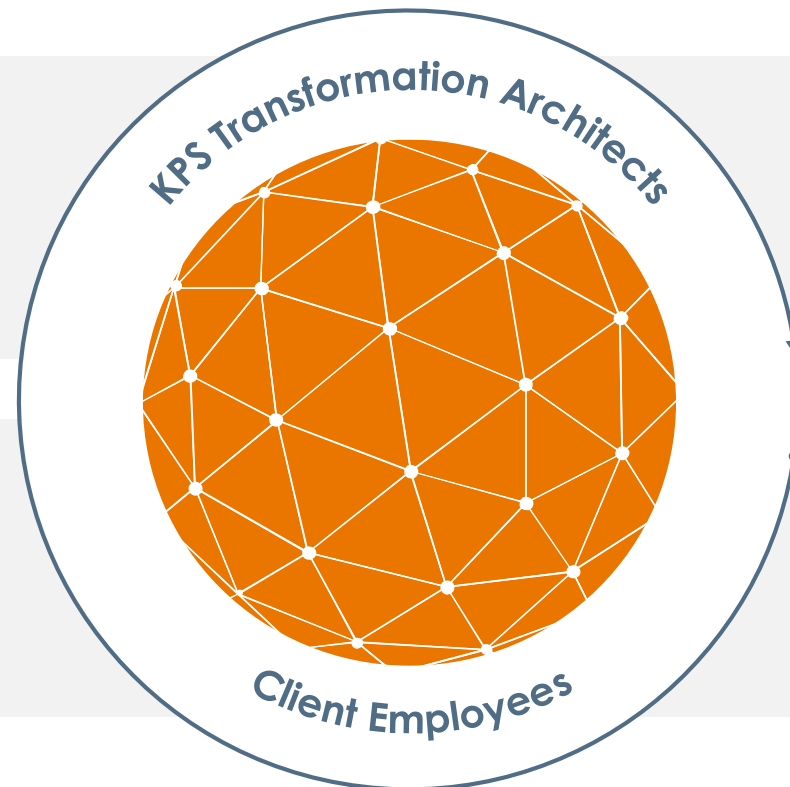
- ✓ **Process based:** Accelerated process design based on pre-defined "end-to-end processes"
- ✓ **Early, system-based validation of processes:** "Proof of Concept"
- ✓ **Continuous training:** Shoulder Views (SV) – iterative waves of pragmatic, informal and hands-on sessions
- ✓ **Simultaneous engineering / Parallel approach:** Validation with IT and Business in Structured Walk-Throughs / (SWT)
- ✓ **Exit / Risk mitigation opportunity:** Release of next phase depending on successful SWT / Prototype sign-off

### KPS Simultaneous Engineering

Parallel development of strategy, processes, applications and infrastructure

### KPS Campus®-Approach

Early and continuous project involvement and contribution of business and IT



### KPS All-Star Principle

Senior consultants with experience in retail, wholesale, fashion and consumer products as well as know-how in processes and systems – no juniors

### KPS Rapid Prototyping

No blueprint, early demo of processes in system, secure investment - transfer into pilot phase, faster implementation